

WHY DO A REAL ESTATE SALE LEASEBACK?

BUSINESS GROWTH

- Obtain 100% proceeds vs. 50-70% LTV.
- 20-30% return on equity vs. 5% real estate appreciation.
- No restrictions on reinvestment initiatives.

RECAPITALIZATION

- De-leverage balance sheet/improve ratios.
- Unlock equity for pension contributions or shareholder distributions.
- Shift capital to an operating lease.

DIVERSIFICATION & SUCCESSION

- Remove real estate & interest rate risk.
- Diversify holdings outside business and capture a 11-12x multiple.
- Capture 9% additional proceeds prior to a business sale.

BUSINESS SALE MULTIPLE	8X
EBITDA	\$5,000,000
BUSINESS SALE VALUE W/O SLB	\$40,000,000
REAL ESTATE VALUE	\$10,000,000
RENT	\$800,000
ADJUSTED EBITDA	\$4,200,000
BUSINESS SALE VALUE	\$33,600,000
TOTAL SALE PROCEEDS W/SLB	\$43,600,000
ADDITIONAL VALUE W/SLB	9%

We have a perfect track record of closing every purchase on time and at the agreed terms!

As a result of the sale leaseback transaction, the company's enterprise value has increased by \$3,600,000, or 9%.

For More Information, Please Contact:

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